## Higashio Mech Co., Ltd.



















Logo and products images

### **Main Services**

Manufacturing and Sales specialized in fittings

#### Main Clients

Housing manufacturers, Blast furnace steel manufacturer, Valve manufacturer, Wholesaler and Distributor for fitting, etc.

#### Main products

Plastic mechanical fitting for plastic pipe, Mechanical fitting for refrigerant copper pipe, Mechanical fitting for stainless steel pipe, Malleable iron fitting, etc.

### Company overview

Address / 8-22, Kikusuicho, Kawachinagano City, Osaka 586-0012 Tel / +81-721-53-2281 Fax / +81-721-53-2279 Foundation / March 1945 Establishment / March 1950 Capital / JPY 441.2 million Employees / 170

### Manufacture of supply pipe fittings for fluids

### Meet any kinds of needs with our world's first original fittings



### **Business Outline**

### Supply any kinds of fittings for pipes from steel to plastic

Higashio Mech Co., Ltd. is a manufacturer specializing in the production and the sales of fittings to be used for pluming to supply all kinds of fluids. It had historically produced malleable iron fittings in the casting industry. However, after occurring the Hanshin Awaji Great Earthquake as well as loosening regulations in the Japanese market, it started around the end of 1990s to develop by itself and launch the world's first fittings with its own unique mechanism of retainer for plastic pipes, the fittings for stainless steel pipes and the fittings for refrigerant one after another.

Shingo Higashio, company president, says "We started everything from '0 (zero)" under such a strong leadership of Mitsuaki Higashio, company president at those days, as to stake the fate of the company on these evolutional new products because staffs in the company knew only malleable iron castings. Higashio Mech has now 60% of the market share of the fittings for refrigerant cupper pipes to joint indoor units and outdoor units for air conditioning systems. Among most of manufactures who cannot help depending on one specified material only, it is the biggest feature for Higashio Mech to be able to manage several materials for its fittings.

# be raised for a long time. Based on them, the accumulated endeavors during past 20 years could improve its development capability. All of facilities in the plant are designed and developed in house and the performance level of them should be so high as they could be sold in the

appropriate market. "We have extremely high capabilities to embody our ideas in our daily operations." says Matsumoto, plant manager and director.



Facilities designed and developed in-house

### Strength

### "Easy installation" for the concept of development

The company is always trying to develop its products variously to fit to any requirements from customers in stead of focusing on fittings for plastic pipes only or ones for steel pipes only. The more the lineup of products becomes extensive, the more the inquiry for them comes from customers. The sales team and the development team are working together to respond to these inquires. In recent years, "Easy installation" is advocated as the concept for the products like "KK Best" which is an expanded pipe type fitting for stainless steel pipe and can be installed easily without wrenches.

Higashio Mech Co., Ltd. has capabilities of control and technology to

### Management Philosophy

### Management trusting people; Employees feel "Happy to work here"

Such a principal to work in cooperation with others as "One for all, all for one" has been well known over employees through 70 years since the company was established, and furthermore the management is coming up with more people oriented philosophy, "Management trusting people". Although the company culture to cherish employees has been taken root in the company, the management takes several initiatives that employees really feel "Happy to work in this company".

Higashio Mech Co., Ltd. has been holding "Bon Odori festival (Japanese traditional dance festival in summer)" inviting approximately 1,000 people from the neighborhood every year over past 20 years. The company events are varied through a year and the company provides fruitful supporting

system for the education to employees. Employees can learn necessary knowledge team by team. Also they can take "Career Program" which the company supports financially and the company pays the incentives for qualifications which he or she has gained through the program.



BON ODORI festival, held by the company

### Greeting from President

We have developed so many kinds of products as to meet any needs of fittings for several different pipes; plastic, copper, aluminum, stainless steel, lining steel, galvanized steel, etc., and we could diversify our customer segments as well. We stand such a unique position in our fitting industry that we have the diversity of both products and customers. I always keep the feature of ours in mind and I believe we can increase our annual sales up to 10 billion Japanese Yen in coming next 3 to 4 years. Because I trust our people and they will make much efforts with me to achieve it.

President Shingo Higashio

rect tradeable b++ n - //www. moch se